Call for 1 PhD position reserved to candidates with international qualifications and who have been awarded a scholarship by their country of origin or within the framework of international mobility programmes

at the Doctoral School of Social Sciences,
PhD Programme in “Economics and Management”
Academic Year 2014-15 (30th cycle)

N.B. Please note that only the Italian version of the present call issued with Rector’s Decree n. 414 of 7 August 2014 is legally binding, the English version is provided for information only

THE RECTOR

Considering Law n. 210 of 3 July 1998, and in particular art. 4, as modified by art. 19, par. 1 of Law n. 220 of 30 December 2010;
Considering Ministerial Decree n. 45 of 8 February 2013 regarding the rules and procure for the accreditation of doctoral programmes and the criteria for their institution by accredited bodies, in particular art. 3;
Considering the Decree of the Council of Ministers President of 9 April 2001 and subsequent amendments and integrations, which determine the criteria for guaranteeing equal access to third level education;
Considering the Statute of the University of Trento, approved by Rector’s Decree n. 167 of 23 April 2012, and in particular art. 28;
Considering the Trento University Regulations for Doctoral Courses, approved by Rector’s Decree n. 383 of 4 July 2013 and subsequently amended by Rector’s Decree n. 160 of 18 March 2014;
Considering the proposal presented by the Department of Economics and Management, University of Trento;
Considering the report by the Internal Evaluation Unit of the University of Trento of 12 December 2013 related to the pre-requisites for the proposed Doctoral Courses;
Considering the resolution approved by the Academic Senate of the University of Trento on 29 January 2014;
Considering that, although the accreditation process - which must be given by the Ministry upon the recommendation of the ANVUR - has not yet been completed, the University of Trento, taking into account the time required to allow an international recruitment, has decided not to delay the issuance of the calls and the completion of the selection procedure;

STATES

Art. 1 – PURPOSE OF THE ANNOUNCEMENT

This Announcement regulates the selection for 1 place for the PhD Programme in Economics and Management - Academic Year 2014-15 (30th cycle).
The position is reserved to candidates with international qualifications and who have been awarded a scholarship by their country of origin or within the framework of international mobility programmes.

Deadline for application: September, 19th 2014, 16:00 Italian time

Duration: 3 years

Official language of the PhD Programme: English.

School’s Director: Prof. Luigi Mittone - Phone +39 0461 281326 - 2213
email: luigi.mittone@unitn.it

Academic Director – PhD programme in Economics and Management: Prof. Roberto Tamborini
Start of the Academic Year: 1 November 2014

Scientific areas:
SECS-P/01 POLITICAL ECONOMICS
SECS-P/05 ECONOMETRICS
SECS-P/07 BUSINESS ECONOMICS
SECS-P/08 ECONOMICS AND BUSINESS ADMINISTRATION
SECS-P/10 BUSINESS ORGANIZATION
SECS-P/11 FINANCIAL MARKETS AND INSTITUTIONS
SECS-S/01 – STATISTICS

Art. 2 – ADMISSION REQUIREMENTS
Applications for admission to the PhD Programme described in the previous article, are accepted from candidates, regardless of gender, age, religion or nationality, who hold an international second cycle degree (Master’s degree level) or other equivalent academic qualification awarded by a foreign university and granting access to PhD studies and considered suitable by the Admission Committee.
Applications are also accepted from candidates who expect to obtain their degree/equivalent qualification abroad, by 31 October 2014.

They must upload, in the specific online sections, the following documents:
- a certificate of enrolment, listing the examinations and related grades (EU citizens who have obtained their degree from a public academic institution of the member countries of the European Union may provide a self-declaration as allowed for by the Presidential Decree n. 445 of 28 December 2000, using Form A);
- a letter signed by the thesis supervisor stating that the student shall obtain her/his academic qualification by October 31, 2014.
In these cases, the candidate’s admission to the course will be subject to confirmation. The candidate shall provide the ‘Doctorate Office – Humanities Area’ (fax n. +39 0461 282191 – email: dottorati-citta@unitn.it), upon penalty of exclusion, with a certificate attesting to their qualification (EU citizens who have obtained their degree from a public academic institution of the member countries of the European Union may provide a self-declaration as allowed for by the Presidential Decree n. 445 of 28 December 2000, using Form A) by 13 November 2014.

Art. 3 – FOREIGN QUALIFICATIONS
Foreign qualifications must be equivalent to the Laurea magistrale (Master’s Degree), in terms of duration, level and subject area\(^1\). The Admission Committee will determine their eligibility.
Candidates who hold a foreign academic qualification which has not been declared equivalent\(^2\) to an Italian degree, shall implicitly request that the eligibility of their qualification be recognized as part of their online application, attaching the following documents:
- certificate of the foreign academic qualification with the list of examinations and related marks (EU citizens who have obtained their degree from a public academic institution of the member countries of the European Union may provide a self-declaration as allowed for by the Presidential Decree n. 445 of 28 December 2000, using the Form A template);

---
\(^1\) For further information on the Italian university system visit http://www.study-in-italy.it/study/new-degrees.html
- translation into English (if not in English already) of the degree certificate with exams, grades obtained signed by the applicant, to enable the Admission Committee to declare its equivalence, for the sole purpose of admission to the selection process for this 30th cycle;
- any other document which may be useful to evaluate the admissibility of the academic qualification for participation in the selection process (Diploma Supplement5 or Declaration of value6).

Successful applicants holding a foreign qualification must present the following documents to the relevant office ‘Doctorate Office – Humanities Area’, by 13 November 2014, by fax +39 0461 282191, or email: dottorati-citta@unitn.it:

- The Declaration of Value5, with the certificate of the foreign degree listing examinations and grades, translated and validated by the Italian Diplomatic mission or consulate in the country where the issuing institution is located. The Declaration of Value shall certify both that the foreign qualification is valid in the country where the issuing institution is located and that it grants access to an academic course equivalent to the PhD (third level of higher education as established in the Bologna Process – European Higher Education Area);
- Alternatively, a Diploma Supplement can be provided, in English. It must be in the format established by the European Commission, the Council of Europe and UNESCO/CEPES.

Art. 4 - THE DOCTORAL PROGRAM

Research areas:
- Behavioural Economics
- Management

The Programme is aimed at forming theoretical and applied researchers in economic and managerial sciences, as well as providing highly qualified professional competences.

The programme offers research training and advanced professional skills in the fields where today's increasing cross-fertilization between economic and managerial studies is more intense such as individual, strategic, and organisational decisions and behaviour; theories and analyses of market processes and dynamics; industrial and technological processes, and innovation management; corporate governance and human resource management; financial markets and corporate finance.

Besides providing solid foundations in the relevant disciplines, the Programme is qualified by its focus on methodologies for rigorous empirical and behavioural approaches to economic and managerial studies, ranging from more traditional techniques to the more recent developments in the experimental and computational fields.

The duration of the programme is 3 years for a total amount of 180 credits.

The doctoral training is the following:
1st year: compulsory attendance of core courses;
2nd year: advanced courses, seminars and preparation of the research proposal;
3rd year: research.

The Doctoral Programme may offer some preparatory courses and ‘crash courses’ from October 2014. The attendance of the above mentioned courses will be checked up case by case through individual talks.

The Admission Committee may exempt the candidate from the requirement to attend all the first year courses.

Doctoral students are admitted to the 2nd year when they have completed the 1st year coursework and have accomplished the requirements fixed in the Regulations of the Doctoral Programme in Economics and Management here available http://web.unitn.it/en/drss/16268/rules-and-regulations.

A “Certificate of Advanced Studies in Economics and Management” is awarded upon successful completion of the 1st year.

During their 2nd and 3rd year doctoral students are requested to spend a period of research in Italy or abroad. Further information on the structure of the Programme and research abroad is available at http://web.unitn.it/en/drss.

---

5 The Diploma Supplement accompanies a higher education diploma, providing an improvement in international “transparency” and a promotion of the academic and professional qualifications obtained (diploma, degrees, certificates, etc.). The Diploma Supplement must be issued by the same institution that issued the qualification. Further information at: http://ec.europa.eu/education/tools/diploma-supplement_en.htm.

Should the Declaration of Value not be available by the given deadline, the candidate has to produce evidence of the request to the Diplomatic mission. The candidate has to provide the original Declaration of Value as soon as available.
Art. 5 – APPLICATION

The application must be submitted online, in two stages:
- candidates first need to register on the University website (http://www.unitn.it/en/account) to obtain a username and password to access the UniTn reserved area. Candidates should allow up to 2 working days for their registration to be processed;
- they then need to complete the online application and to upload all the required attachments, using the link http://www.unitn.it/en/apply/dott.

Participation in the selection process is subject to the payment of a non-reimbursable application fee of €15.00, by Bank transfer or credit card, as indicated in the appropriate section of the application on line (’Selection participation fee’).

The deadline for submission of the online application is September 19th 2014, 16:00 Italian time. Candidates are recommended to check that they have received an email confirming that their application has been successfully completed and submitted.

Candidates are strongly recommended to submit early applications and not to wait until the last minute. The University shall not be held responsible for any dysfunction due to technical problems and/or overloading of lines of communication and/or of the OS, for the loss of communications due to incorrect address details or candidates’ failures to communicate eventual changes of address, or for any other problems or delays caused by third parties, unexptected occurrences or unforeseeable circumstances.

Incomplete or irregular applications, or applications transmitted in ways other than those set out in this article, shall not be considered valid.

The application is, in law, a self-declaration of the personal details and information provided.

Admission to the selection procedure is provisional and conditional upon the verification of each candidate’s satisfaction of the admission requirements.

The University of Trento is entitled to sample-check such requirements, as per art. 71 and, subsequently, Law n. 445 of 28 December 2000. Candidates whose application is discovered not to meet the admission criteria, may be excluded at any time. They will be given written notice to this effect, including an explanation of the decision.

In accordance with Law 104/92, art. 20 and Law 68/99, art. 16, paragraph 1, disabled candidates, or those with learning disabilities, must explicitly request, in their online application, any necessary additional equipment or time they require to undertake the selection procedure. All personal data will be treated in accordance with the privacy criteria set out by the Legislative Decree 196/03, “Code about personal information privacy”.

OBLIGATORY ATTACHMENTS (candidates will be excluded from the selection process if one or more of the obligatory attachments are missing):

1) ID document:
   Copy of ID card (for EU citizens) or passport, in particular of the pages that include the picture, personal details, number, date and place of issue, expiry date;

2) Academic documents
   • for graduated candidates:
     An academic certificate with the list of examinations and marks attained or equivalent certification, as per art. 3 of this announcement. If the academic qualification has not been officially recognised as equivalent to an Italian qualification, an English translation of the certificate (if not in English already) with the list of exams and marks attained must be provided. The candidate has to sign the translation, thus vouching for its accuracy. Alternatively, a translation of the degree certificate and grade transcript, validated by an Italian embassy or consular representative in the country where the issuing university is located, together with the Declaration of Value, can be provided. This will allow the Admission Committee to evaluate the eligibility of the certificate, for the sole purpose of participation in
this admissions process. Candidates are strongly advised to attach the Diploma Supplement\(^7\) or an equivalent document, if available.

- **for candidates who have not yet obtained their degree/equivalent foreign qualification and who are therefore only provisionally admitted:**
  - their enrolment certificate listing exams taken and marks attained (EU citizens who are obtaining their degree from a public academic institution of the member countries of the European Union may provide a self-declaration as allowed for by the Presidential Decree n. 445 of 28 December 2000, using the [Form A template](http://ec.europa.eu/education/tools/diploma-supplement_en.htm);
  - a letter signed by their thesis supervisor stating that the candidate will obtain their academic title by **31 October 2014**.

3) **curriculum vitae in English using the Europass template**

4) **a short research proposal in English (3000 words, excluding bibliography, if applicable).** Each candidate can only submit one proposal, which must include a title and an abstract (max 150 words).

5) **Certification of the awarded scholarship.** The scholarship must be granted by the candidate's government or by an international mobility programme. The certification must include details on the duration expressed in years (minimum 3) and the total annual amount funded (minimum 23,330 Euros per year).

6) **the “Signed acceptance document” generated by the online application.** This document must be printed, signed and uploaded in the specific section of the online application.

**OPTIONAL ATTACHMENTS:**

- an [international certificate](http://ec.europa.eu/education/tools/diploma-supplement_en.htm) attesting the candidate's **knowledge of English** at the C1\(^8\) level or higher in the Common European Framework of Reference for Languages (CEFR) if English is not the candidate’s mother tongue or the candidate has not graduated from a BA or MA programme taught entirely in English.
- list (if applicable) of [scientific publications](http://europass.cedefop.europa.eu/en/documents/curriculum-vitae);
- any [other qualifications](http://ec.europa.eu/education/tools/diploma-supplement_en.htm), such as international examinations (GRE or equivalent);
- any other documents which demonstrate the candidates’ skills (awards, post-graduate study and research activities and so on);
- reference letters in English\(^9\) (maximum 2).

Candidates can nominate two referees. Within 24 hours of the candidate completing and saving the referee section, the system will send an automatically generated email to the referee, giving instructions on how to complete and send the form.

The candidates are advised to make sure that their references are uploaded onto the website by **September 19th 2014**.

If candidates have to upload further documents after the complete closing of their online application procedure, they are required to deliver these by September 19th 2014 to the following email address: ateneo@unitn.it (please state in the email subject: “Application ID – Candidate’s Last Name and Name – PhD Programme in Economics and Management – 30\(^{th}\) cycle – supplement to application”). Additional materials which are not delivered using the specified method shall not be accepted.

**Art. 6 – SELECTION PROCEDURE**

Selection is necessary in order to assess the applicant’s knowledge and research aptitude in the scientific areas referred to in art. 4.

---

\(^7\) The Diploma Supplement accompanies a higher education diploma, providing an improvement in international “transparency” and a promotion of the academic and professional qualifications obtained (diploma, degrees, certificates, etc.). The Diploma Supplement must be **issued** by the same institution that issued the qualification. Further information at: [http://ec.europa.eu/education/tools/diploma-supplement_en.htm](http://ec.europa.eu/education/tools/diploma-supplement_en.htm).

\(^8\) e.g. IELTS minimum band score of 7 on each of the 4 modules of the academic version; Cambridge CAE (minimum grade B) or CPE; TOEFL IBT minimum score of 110; Pearson Test of English (PTE) Academic minimum score 76.

\(^9\) Failure to provide reference forms does not result in the exclusion from the selection procedure.
Applicants will be shortlisted according to the output of the title assessment as stated in art. 5 of the call.

The Admissions Committee will grant up to 100 points. Applicants obtaining a minimum score of 60/100 will be short-listed. The results of the selection will be published at webpage (http://www.unitn.it/en/ateneo/1963/announcement-of-selection) with the ID given on the application form. It is therefore recommended that candidates keep the ID so as to check their results.

Art. 7 - ADMISSION COMMITTEE

The Admission Committee is appointed by the Rector, advised by the PhD Programme Committee. It is composed of three members chosen from among the University’s permanent professors and researchers, including non-Italians, from the academic fields related to the PhD Programme. The Committee may also include a maximum of two other experts, including non-Italians, from either public or private research institutes.

At the end of the selection procedure the Admissions Committee will draw up the ranking list based on the score obtained by the candidates. The final ranking list will be published on the website: http://www.unitn.it/en/ateneo/1966/announcement-of-selection

Successful candidates will not receive any personal communications, since the ranked list of candidates will be posted on the website.

Art. 8 – ADMISSION TO THE PHD PROGRAMME AND ACCEPTANCE OF THE OFFER

The successful candidate must accept the offer within 8 days of publication of the final shortlist on the webpage http://www.unitn.it/en/ateneo/1963/announcement-of-selection by completing a form downloadable from http://www.unitn.it/en/ateneo/1928/enrollment-1-2-3-year and sending it to the following address:

Doctorate Office – Humanities Area
Via Verdi, 26 – 38122 Trento (Italy)
Email dottorati-citta@unitn.it – fax +39 0461 282191

The enrolment request must be accompanied by the appropriate stamp duty and, if applicable, by proof of payment of the Provincial tax on university study (TDS).

The successful candidate is required to provide the relevant office (University of Trento Doctorate Office – Humanities Area); Email dottorati-citta@unitn.it – fax +39 0461 282191 with the following, by 13 November 2014:

- The Declaration of Value, with the certificate of the foreign degree listing examinations and grades, translated and validated by the Italian Diplomatic mission or consulate in the country where the issuing institution is located. The Declaration of Value shall certify that the foreign qualification is valid in the country where the issuing institution is located and that it grants access to an academic course equivalent to the PhD Programme (third level of Higher Education, as for the Bologna Process – European Higher Education Area);

- Or, alternatively, the Diploma Supplement, in English, using the format set out by the European Commission, the Council of Europe and UNESCO/CEPES.

The successful candidate who do not send or bring in their enrolment request within 8 days of the publication of the final shortlist on the webpage http://www.unitn.it/en/ateneo/1963/announcement-of-selection shall be considered to have withdrawn. The place will be made available to other eligible candidate, in order of position on the shortlist.

If the successful candidate withdraws before the beginning of the course (November 1st 2014), the next candidate in the ranking will be admitted.
This candidate is expected to accept the offer within 8 days of the date upon which they receive the communication from the Doctorate Office – Humanities Area.
If a candidate withdraws or is excluded before the end of the first quarter of the first year, the PhD Programme Committee may decide to offer their place to the next candidate on the shortlist.

Art. 9 – ENROLMENT ON THE PHD PROGRAMME
Enrolment on the PhD Programme, restricted to the successful candidate who have accepted the place following the procedure set out in the previous article, will be automatically formalized as soon as the accreditation process at the Ministry of Education, Universities and Research has been completed.
If accreditation is not given, candidates who have accepted the offer will immediately be informed by email. They will also be reimbursed for the Provincial tax on university study (TDS).

Art. 10 – PHD STUDENTS’ RIGHTS AND DUTIES
Admission to the PhD Programme entails a full time and exclusive commitment for the student.
Students are expected to attend their courses and seminars and to engage in constant study and research activities, in accordance with the programmes and modalities decided by the PhD Programme Committee, as stated in art. 4 of this announcement. They are also required to present a report on their research to the PhD Programme Committee at the end of each year.

Students involved in co-tutelle programmes are required to respect the criteria regarding study and research activities set out in the agreement with the foreign university.

Upon careful consideration, the PhD Programme Committee may decide to exclude students from the School, with the consequent loss of any scholarship, in the following cases:
(a) failure of exams or assessments during the 3 years of the PhD Programme;
(b) if the PhD Programme Committee decides a student should not be allowed into the following year. The PhD Programme Committee will scrutinize both the results obtained during the academic year coming to a close, and the student’s commitment and application to their research activities;
(c) if the student has taken on paid work without the previous authorization of the Doctoral Programme Committee;
(d) prolonged and unjustified absences.

The University guarantees to provide, for the entire duration of the PhD Programme, insurance against accidents and civil responsibility, but solely with regard to activities performed in connection with the PhD Programme.

Art. 11 – ADMISSION TO THE FINAL EXAM AND THE AWARDING OF PhDS
The PhD Programme Committee, at the end of the course, gives a detailed evaluation of the students’ activities throughout the programme. They also identify two or more referees, chosen from among both University of Trento faculty members and highly qualified researchers at other Italian, or foreign, institutions.
The submission of a student’s thesis to their referees may - either on the careful consideration of the PhD Programme Committee or following a reasonable request by the student (which must be presented to the Academic Director at least 30 days before the end of the final year of the course) which is accepted by the Committee on both academic grounds and in the light of other circumstances – be deferred for a maximum period of 12 months after the normal duration of the PhD Programme.
Students must send their referees a copy of their dissertation and a report on their academic activities during the PhD Programme, including any publications.
The referees are required to give a detailed written analysis of the thesis and to either declare it ready to be defended, or in need of a (maximum of 6 month) period for further necessary revisions, additions or corrections.
The Final Exam takes place in the presence of an Exam Commission nominated by the PhD Programme Committee, in accordance with University Regulations on Doctoral Research, and appointed by the Rector. Candidates defend their theses in English. However, the use of another language may be agreed for students involved in co-tutor programmes.
Candidates who successfully defend their thesis are awarded a Ph.D. in Economics and Management. Before being issued with their degree certificate, candidates must submit the final version of their dissertation to the University’s open-access archive. The University guarantees the safe preservation of the dissertation and public access to it. The University is also legally required to ensure that the National Libraries of Rome and Florence receive copies of the dissertation.

Art. 12 – PERSONAL DATA
The University of Trento, in accordance with the Legislative Decree 196/2003 (Personal data usage), shall use the personal details provided by the candidate for the sole purpose of participation in the selection procedure. Participation in the selection procedure implies, in the full respect of the above mentioned norms, that candidates implicitly accept that the results of the selection procedure be published on the website of the University of Trento. The University of Trento, via Calepina 14, 38122 Trento, is entitled to use candidates’ personal data.

Art. 13 – REGULATIONS

The Rector
Prof. Daria De Pretis

On behalf of the Rector
The Head of Education and Student Services
Dott. Paolo Zanei
FORM A

Declaration substituting
DEGREE CERTIFICATE
(Art. 46 - letterali, m, n - D.P.R. 28 dicembre 2000, n. 445)

The undersigned ____________________________________________________________

Place of birth (city+country) __________________________ date of birth ___________________

Official residence (street, number, zip code, city, country) ______________________________________

___________________________________________________ ___________________________________

Mobile ___________________________ e – mail ______________________________________

aware of the penal sanctions pursuant to Art. 76 of the Italian Presidential Decree no. 445 of 28.12.2000 for falsifying documents and making mendacious declarations

DECLARES

A) To have graduated in: __________________________________________________________

Graduation Date: ____________________________ with mark _____________ out of ____________

Type of degree:  □ Master’s degree  □ Other (specify) ____________________________

University of: ____________________________________ ______________________________________

City and Country: ______________________________________________________________

and to have passed the following exams (fill in the subsequent Part C, mandatory both in case A and B)

OR ALTERNATIVELY

B) To have not graduated yet, and to be aware that admission to the PhD Programme is conditional upon the presentation of the degree certificate by the scheduled date in the call.

Currently studying (subject) ________________________________________________________

Type of degree:  □ Master’s degree  □ Other (specify) ____________________________

At the University of: __________________________________________________________________ Country: __________________

Expected date for final degree defense: _________________________________________________

and to have passed the following exams (fill in the subsequent Part C, mandatory both in case A and B)

Part C: list of examinations passed and registered at the above mentioned University (all data are mandatory):

<table>
<thead>
<tr>
<th>Course title</th>
<th>Mark/out of</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Translation of Announcement no. 414 issued on 7 August 2014
This declaration is exempt from stamp duties, pursuant to Art. 37 of the Italian Presidential Decree no. 445 of 28.12.2000. "The present declaration does not require authentication of the signature nor the signature should be affixed in the presence of the person assigned to receive the document. If sent, the signatory should add a copy of his own identification document to the present certificate.