



**Call for PhD positions at the Doctoral School of Social Sciences,**

**PhD Programmes in**

**“Development Economics and Local Systems”,**

**“Economics and Management”**

**and “Sociology and Social Research”**

**Academic Year 2017-18 (33<sup>rd</sup> cycle)**

**N.B. Please note that only the Italian version of the present call issued with Rector’s Decree n. 247 of 18<sup>th</sup> April 2017 is legally binding, the English version is provided for information only**

## Art. 1 – PURPOSE OF THE ANNOUNCEMENT

This Announcement regulates the selection for admission to Academic Year 2017-18 (33<sup>rd</sup> cycle) of the following PhD Programmes:

- Development Economics and Local Systems jointly with the University of Florence according to art. 2 co. 2, lett. a) – Ministerial Decree n. 45/2013;
- Economics and Management;
- Sociology and Social Research;

**Deadline for application: 7 June 2017, 4 PM (Italian time)**

**Places and Scholarships:** see attachment 1

**Start of the Academic Year: 1<sup>st</sup> November 2017**

**Duration:**

- Development Economics and Local Systems: 3 years
- Economics and Management: 3 years
- Sociology and Social Research: 4 years

**Official language of the PhD Programme:** English

**School's Director:** Prof. Luigi Mittone

**Academic Director – Economics and Management:** Prof. Luigi Mittone

**Academic Director – Development Economics and Local Systems:** Prof. Luciana Lazzeretti

**Academic Director – Sociology and Social Research:** Prof. Stefani Scherer

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**School's Webpage:** <http://web.unitn.it/en/drss>

**Announcement Webpage:** [www.unitn.it/en/node/1963](http://www.unitn.it/en/node/1963)

**Webpage about rights and duties of PhD students:** [www.unitn.it/en/node/52919](http://www.unitn.it/en/node/52919)

## Art. 2 – GENERAL CONDITIONS

1. The admission to one of the above-mentioned Doctoral Programmes follows a public selection according to the conditions set in Attachment “1” of the Call. For each Doctoral Programme listed above in art. 1 the file entails: scientific areas, research areas, structure of the Programme, doctoral positions with and without scholarship, requirements for the admission, Programme of the examination, assessment criteria.
2. The submission of the application, as set forth in article 4, entails acceptance of the regulations of this announcement by the candidate.  
Failure to accomplish with this announcement regulations drives to the exclusion from the selection procedure.  
Attachments are part of the call.
3. Any further change or addition to the present call will be published on the [selection's website](#).
4. **General Information on scholarships:** [www.unitn.it/en/node/1937](http://www.unitn.it/en/node/1937)
5. The number of places covered by scholarships and/or by internship contracts and by other potential financial support may be augmented with funds from other universities, public research bodies or prestigious private companies, made available after the publication of this announcement and before the first step of the selection process. Any increase in the number of scholarships or other means of financial support shall result in a corresponding increase in the total number of available places. Such occurrence will be communicated [on line](#), and nowhere else.



**IMPORTANT:**

6. The results of the selection process will be published at the [selection's webpage](#), together with the list of applicants (using their application ID) that are not admitted to the selection after a formal check or after the evaluation of the foreign qualifications.  
No personal note will be sent to non-admitted candidates. The University of Trento website is the only official source of information on the selection process.
7. Instructions pertaining to the date, time and location of the oral examination/interview will be published at least 20 days before they take place on the [selection's webpage](#).

**Art. 3 – ADMISSION REQUIREMENTS**

1. Applications for admission to the selection process are accepted from candidates regardless of gender, age and nationality, who hold:
  - a) an Italian “Laurea Magistrale” (Master’s Degree) according to Ministerial Decree no. 270 of 22 October 2004, or
  - b) a second level degree awarded by an Italian “AFAM” Institute (Artistic and Musical Higher Education) or a university degree awarded under the previous regulations, or
  - c) an equivalent degree qualification obtained abroad and considered suitable<sup>1</sup> by the Admission Committee.

Foreign qualifications must be equivalent to the Italian ‘*Laurea Magistrale*’ (Master’s Degree), in terms of duration, level and subject area and must give access to an academic course equivalent to the PhD (third level of higher education as established in the *Bologna Process – European Higher Education Area*).

2. Applications are also accepted from candidates who expect to obtain their degree/equivalent foreign qualification, **by 31 October 2017**. In this case, applicants must supply the documents listed in art.4 co.10 – see the “mandatory attachments” section in the online application.
3. In this case admission is “conditional” and applicants must submit the degree certificate to the PhD Office - Cognitive, Social Sciences and Humanities (email: [phd.office-cssh@unitn.it](mailto:phd.office-cssh@unitn.it); fax n. + 39 0461 282191) **no later than 14 November 2017**. Failure to provide the certificate by this date will lead to forfeiture of grant and position.
4. Applicants with a foreign university degree that has not yet been officially recognized equivalent<sup>2</sup> to an Italian degree must submit a request for equivalence in their application.  
It is in the applicant’s interest to provide relevant and useful information for the selection process.  
The committee has the right to request additional information to assess the applicant’s eligibility.
5. Candidates holding a foreign qualification that has already been declared equivalent to an Italian degree have to indicate in the application the details of the decree of equivalence (the Italian Rector’s Decree issued by the university) and attach it.
6. At the [selection's webpage](#) will be available the ID candidates list whose academic degree has been considered not eligible for the admission selection by the Admission Committee.

**Art. 4 – APPLICATION**

1. Applications must be successfully submitted by **Wednesday, 7 June 2017 - 4:00 p.m. (Italian time)**.  
Candidates have to complete the on-line application and upload all the required attachments available on <http://www.unitn.it/en/apply/dott>.
2. Applicants who don’t already have a Unitn account must register<sup>3</sup> on the University’s website at <http://www.unitn.it/en/account>.
3. Participation in the selection process is subject to the payment of a non–reimbursable application fee of **€15.00, by credit card<sup>4</sup>**, as indicated in the appropriate section of the application on line (‘Selection participation fee’).
4. **Administration highly recommends that candidates make sure to have received the notification**

<sup>1</sup>The eligibility of a foreign academic degree will be assessed by the Admission Committee, following the rules in force or the academic degrees’ recognition international treaties.

<sup>2</sup> For further information: <http://www.cimea.it/en/servizi/procedure-di-riconoscimento-dei-titoli/procedure-di-riconoscimento-accademico-dei-titoli.aspx> - Section 3 “Nostrification procedure (equipollenza)”

<sup>3</sup> Candidates are invited to not wait until the last few days before the deadline for the submission of the application. It may take up to two working days to receive the ID.

<sup>4</sup> The University of Trento accepts cards from the following circuits: Pagobancomat, Cartasì (Visa, V-Pay, Maestro, MasterCard), BankAmericard-Key Client

**email confirming that their application has been successfully completed and submitted. Unitn refuses any responsibility for all those application online not properly closed by candidates.**

5. Candidates will be considered totally responsible of their applications. Incomplete or irregular applications, or applications transmitted in ways other than those set out in this article, shall not be considered valid and candidates will consequently be excluded from selection process.

6. All applicants are admitted to the selection conditionally upon ascertaining that they fulfill the admission requirements.

The University of Trento has the right to verify the documents delivered pursuant to articles 71 et seq. of the Presidential Decree n. 445 of the 28.12.2000.

7. For justified reasons the Doctoral Programme has the right to exclude from this selection applicants who fail to fulfill the requirements necessary for the selection.

8. According to Italian Law n. 104/92, Art. 20 and to Italian Law n. 68/99, Art. 16 (1), applicants with special needs or with learning disabilities, in accordance with their particular disability may explicitly request in their application special assistance or extra time during the examinations. Under Legislative Decree 196/03, all information will be kept confidential.

9. The candidate shall choose **only one Doctoral Programme** among "Economics and Management", "Development Economics and Local Systems" and "Sociology and Social Research".

**10. MANDATORY ATTACHMENTS (candidates will be excluded from the selection process if one or more of the obligatory attachments are missing):**

**1. Identity document (ID):**

- A copy of the **identity card** (for EU citizens) **or** of the **passport** (pages with photo, personal data, place and time of issue of the document, expiration date of the document);

**2. Copy of the university degree:**

- **applicants with an Italian degree:**
  - a self-declaration (**by using Form A**) stating:
    - the possession of the degree (see Art. 2),
    - conferral date,
    - issuing University,
    - final grade,
    - examinations, date, credits and grades obtained.

Applicants from the University of Trento must only declare the degree date. The University of Trento will provide any additional information about the applicant's qualifications.

**Applicants who are expected to graduate by 31 October 2017:**

- a certificate of enrolment, a list of examinations, credits and grades obtained and the degree expected date by using **Form A**. Applicants from the University of Trento must only declare the degree expected date. The University of Trento will provide any additional information about the applicant's qualifications;

- a statement from the thesis supervisor declaring that the student will complete his/her university degree **by 31 October 2017**.

- **applicants with a foreign degree:**

- academic degree, in the original language, necessary for access to the PhD programme, complemented mandatorily by the list of exams with their credits and marks (Transcript of Records), with their translations in English.

In addition, if available, one of the following documents:

- *Diploma Supplement*<sup>5</sup> (according to the model developed by the European Commission, the Council of Europe and UNESCO / CEPES);
- *Declaration of value*<sup>6</sup> which certifies that the educational qualification is valid in the country of achievement for being admitted to Doctoral programme (third level of higher education according to the Bologna Process - European Higher Education Area; EQF level 8);

<sup>5</sup> The Diploma Supplement is a document attached to the final qualification, intended to improve international "transparency" and to facilitate academic and professional qualification recognition (diplomas, degrees, certificates etc.). The Diploma Supplement must be issued by the same institution which has given the diploma. See: <http://www.cimea.it/en/servizi/il-sistema-italiano-di-istruzione-superiore/diploma-supplement.aspx>



The Declaration of value can be replaced by the *Statement of comparability - university qualification*<sup>7</sup> awarded by the ENIC-NARIC Center in Italy (CIMEA) that contains all the information necessary for the evaluation of the qualification;

- *Rector's Decree of "Equivalence-academic recognition of the title"*<sup>8</sup>.

**Applicants who are expected to graduate by 31 October 2017:**

- an enrolment certificate with the list of passed examinations and the corresponding mark (Transcript of records), in the original language. If the language is not English, the applicant will have to submit a translation in English;
- a statement from the thesis supervisor declaring that the student will complete his/her university degree **by 31 October 2017**.

**3) curriculum vitae** and studiorum;

**4) a short research proposal in English** (3000 words, excluding abstract and bibliography, if applicable). Each candidate can only submit one proposal, which must include a title and an abstract (max 150 words). Candidates competing for one of the project specific scholarships must submit a proposal whose subject (matter) is relevant to the research area of the scholarship.

Within the PhD Programme in "Economics and Management", particular emphasis will be given to research proposals on the following subjects:

- *Managing and accounting for sustainable businesses*
- *Industrial dynamics and firms' heterogeneity*
- *The emergence of disruptive technological innovation in the financial sector: Impact on bank business models and the regulatory framework*
- *Nudging tax compliance*

Within the PhD Programme in "Sociology and Social Research" particular emphasis will be given to research areas detailed in the attachment 3.

**11. OPTIONAL ATTACHMENTS:**

- an **international certificate** attesting the candidate's **knowledge of English** at the C1<sup>9</sup> level or higher in the Common European Framework of Reference for Languages (CEFR) if English is not the candidate's mother tongue or the candidate has not graduated from a BA or MA programme taught entirely in English.
- list (if applicable) of **scientific publications**;
- any **other qualifications**, such as international examinations (GRE or equivalent);
- any other documents which demonstrate the candidates' skills (awards, scholarships, post-graduate study and research activities and so on);
- reference letters in English<sup>10</sup> (maximum 2).

Candidates can nominate two referees. Within 24 hours of the candidate completing and saving the referee section, the system will send an automatically generated email to the referee, giving instructions on how to complete and send the reference form.

Candidates are advised to make sure that their references are uploaded onto the website no later than the first step of the selection process (see dates and details at the [selection's webpage](#))

12. If candidates have to upload further documents after the complete closing of their online application procedure, they are required to deliver additional documents **by 7 June, 2017** to the following email address: [ateneo@unitn.it](mailto:ateneo@unitn.it) (please state in the email subject: "Application ID – Candidate's Last Name and Name – PhD Programme in ..... – 33<sup>rd</sup> cycle – supplement to application"). Additional materials which are not delivered using the specified method shall not be accepted.

<sup>6</sup> See: <http://www.cimea.it/en/servizi/procedure-di-riconoscimento-dei-titoli/glossario.aspx>; <http://www.studiare-in-italia.it/studying/info-07.html>

<sup>7</sup> See: <http://www.cimea.it/en/servizi/attestati-di-comparabilita-e-certificazione-dei-titoli/attestati-comparabilita-certificazione-titoli-overview.aspx>

<sup>8</sup> See <http://www.cimea.it/en/servizi/procedure-di-riconoscimento-dei-titoli/procedure-di-riconoscimento-accademico-dei-titoli.aspx> - Section 3) "Nostrification procedure (equipollenza)".

<sup>9</sup> e.g. IELTS minimum band score of 7 on each of the 4 modules of the academic version; Cambridge CAE (minimum grade B) or CPE; TOEFL IBT minimum score of 110; Pearson Test of English (PTE) Academic minimum score 76.

<sup>10</sup> Failure to provide reference forms does not result in the exclusion from the selection procedure.

## Art. 5 – SELECTION

1. The Admission Committee is appointed by the Rector, advised by the PhD Programme Committee. It is composed of three members chosen from among the university's permanent professors and researchers, including non-Italians, from the academic fields related to the PhD Programme. The Committee may also include a maximum of two other experts, including non-Italians, from either public or private research institutes.
2. Candidates who are not able to attend their interview in person – whether because they live abroad, or because of serious obstacles – may request, in their online application, that the Commission performs an "offsite interview" by video-conference. In such cases candidates must carefully fill in the relevant section of the online application ("Offsite interview") and identify a location, either a university or a diplomatic mission, and an official who can formally identify them before interview.  
"Offsite interviews" will only be approved by the Admission Committee when they have verified that the interview is technically feasible, that will occur before the oral exam, during which time the candidates will be contacted by the School Secretary. To this end candidates are forewarned to be in contact via email on these two days.  
The Admissions Committee will ascertain that the necessary conditions are satisfied in order to guarantee that the oral examinations are carried out according to regulations (verification of candidate's identity and fairness of the interviews).  
Candidates applying for the PhD programme in Sociology and Social Research are required to fax their written test to the following number +39 0461 282335.

## Art. 6 – LIST OF SUCCESSFUL APPLICANTS

1. Every Committee draws up a merit-based list of successful applicants<sup>11</sup> that will be published at the [selection's webpage](#).
2. Scholarships are assigned to eligible candidates based on:
  - a) ranking order;
  - b) candidate eligibility for topic-specific grants. Please note that topic-specific grants are assigned following the ranking and until their maximum number is filled. Where possible, according to the preference expressed by the candidate in the application.
3. The candidate who has been awarded a topic-specific grant, must accept it since the choice for a topic-specific grant he/she expressed, implies the candidate's preference for the award of that specific scholarship with respect to the others.  
Renouncing the topic-specific grant implies the exclusion of the candidate from the right to enroll in the PhD Programme.  
Unassigned topic-specific grants will result in the reduction of positions.

## Art. 7 – ADMISSION TO THE DOCTORAL PROGRAMME AND ACCEPTANCE OF THE POSITION

1. Candidates will be admitted to the PhD Programme according to their position in the ranking, until all the available places are filled.
2. Should two candidates obtain the same score:
  - as regards the awarding of the scholarship, the candidates' economic situations shall be the deciding actor, in accordance with the criteria established by the Law of 9 April 2001 and subsequent amendments and integrations;
  - when neither candidate has applied for a scholarship, the younger of the two candidates will be selected.
3. If a successful candidate withdraws before the beginning of the course (November 1<sup>st</sup> 2017), the next candidate in the ranking will be admitted.

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<sup>11</sup> Successful candidates will be listed using their **application ID**. Candidates are therefore requested to take careful note of the application ID generated by the system once they have finished their online application.



This candidate is expected to accept the offer **within 8 days** of the date of the communication from the PhD Office - Cognitive, Social Sciences and Humanities.

If a candidate withdraws or is excluded before the end of the first quarter of the first year, the PhD Programme Committee may decide to offer his/her place to the next candidate on the shortlist.

4. Admitted applicants must accept the offer **within 8 days**, submitting the online application available at the [related webpage](#).
5. Successful applicants holding a foreign qualification must present (if they have not already done under former application ex Art. 4 "Application Form") to the PhD Office - Cognitive, Social Sciences and Humanities, by fax +39 0461 282191, or email: [phd.office-cssh@unitn.it](mailto:phd.office-cssh@unitn.it) at least one of the following documents **by November 6, 2017**<sup>12</sup>:
  - *Diploma Supplement* in English (according to the model developed by the European Commission, the Council of Europe and UNESCO / CEPES);
  - alternatively the *Declaration of value* which certifies that the educational qualification is valid in the country of achievement for being admitted to Doctoral programme (third level of higher education according to the Bologna Process - European Higher Education Area; EQF level 8);  
The Declaration of value can be replaced by the *Statement of comparability - university qualification* awarded by the ENIC-NARIC Center in Italy (CIMEA) that contains all the information necessary for the evaluation of the qualification;
  - alternatively the Rector's Decree of "Equivalence-academic recognition of the title".
6. Short-listed applicants who do not submit their acceptance **within 8 days** from when the final ranking is published lose their right to enroll and their position will be offered to the next ranked eligible candidate.

#### Art. 8 – ADDITIONAL POSITIONS

1. In accordance with art. 20, part 3 of the University Regulations regarding PhD Programmes, a number of additional places without scholarships is available to candidates who belong to one of the following categories:
  - a) foreign nationality, eligible in the general ranking, who are granted scholarships by other entities;
  - b) shortlisted candidates from countries which have specific inter-governmental agreements with Italy, and with which an ad-hoc agreement with the University is then made, without the University of Trento being required to assume any financial obligations;
  - c) be a research fellow at the date of the beginning of the PhD programme of a scheduled duration continues for a period of not less than twenty-four months, and be researching a subject relevant to the PhD Research Programme; such relevance to be determined by the PhD Programme Committee;
  - d) be employed in the public sector, or the state legal system. Admission is dependent on candidates being given leave of absence or exceptional leave, in accordance with article 2 of the Law of 13 August 1984, n. 476 and subsequent revisions .
2. Candidates who wish to assert their requirements for supernumerary positions shall request, by submission of appropriate documentation proving their status, their acceptance of such admission also **within 8 days** starting from the day following publication of the ranking.
3. Acceptance Supernumerary admission is disposed within the limit of positions indicated in Attachment 1, following the order of the final ranking.
4. The Phd office will inform shortlisted applicants of their admission to the above-mentioned additional places.

#### Art. 9 – ENROLMENT

1. The official registration in the doctoral programme will automatically be made official as soon as the PhD Programmes' requirements verification by the Ministry of Education, University and Research for the 2017-2018 AY has been completed. In case of accreditation not confirmed, candidates who have

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<sup>12</sup> Should the Declaration of Value not be available by the given deadline, the candidate has to produce evidence of the request to the Diplomatic mission. The candidate has to provide the original Declaration of Value as soon as available.

accepted the position will receive a timely notification via email and the fee for the Right to Education (TDS) will be refunded.

#### **Art. 10– INTELLECTUAL PROPERTY RIGHTS TO RESEARCH RESULTS AND PUBLICATIONS**

1. Without prejudice to the Italian law on copyright (legislative decree 633/1941 and subsequent amendments), the use of results derived from doctoral research conducted with scholarships financed by external bodies may be subject to restrictions imposed by specific funding agreements; doctoral grant-holders will be informed upon award of the scholarship of any such restrictions.

#### **Art. 11 – PERSONAL DATA**

1. The University of Trento, in accordance with the Legislative Decree 196/2003 (Personal data usage), shall use the personal details provided by the candidate for the sole purpose of participation in the selection procedure.
2. Participation in the selection procedure implies, in the full respect of the above mentioned norms, that candidates implicitly accept that the results of the selection procedure be published on the website of the University of Trento.
3. The University of Trento, via Calepina 14, 38122 Trento, is entitled to use candidates' personal data.

#### **Art. 12 – REGULATIONS**

1. For matters not explicitly mentioned in the present announcement, please refer to art. 4 of Law n. 210 of 3 July 1998, as amended by art.19 paragraph 1 of Law n. 240 of 30 December 2010, to Ministerial Decree n. 45 of 8 February 2013, to the University Regulations for Doctoral Courses issued by Rector's Decree n. 383 of 4 July 2013 subsequently amended and to the Regulations of the PhD Programmes available at <http://web.unitn.it/en/drss/16268/rules-and-regulations>.
2. The call will be published on the University of Trento, Euraxess and MIUR websites.
3. Potential changes or improvements to the call will be published at the [selection's website](#).





## 1) PhD Programme in Economics and Management

**Places:** n.9

**Scholarships:** n. 9 (*funded by the University of Trento*)

**Places not covered by scholarship:** n. 0

**Additional places** (*art. 8 of the Call*): n. 2

*Research areas:*

- Behavioural Economics
- Management

In the 33<sup>rd</sup> cycle, particular emphasis will be given to research proposals on the following subjects:

- *Managing and accounting for sustainable businesses*
- *Industrial dynamics and firms' heterogeneity*
- *The emergence of disruptive technological innovation in the financial sector: Impact on bank business models and the regulatory framework*
- *Nudging tax compliance*

The Programme is aimed at forming theoretical and applied researchers in economic and managerial sciences, as well as providing highly qualified professional competences.

The programme offers research training and advanced professional skills in the fields where today's increasing cross-fertilization between economic and managerial studies is more intense such as individual, strategic, and organisational decisions and behaviour; theories and analyses of market processes and dynamics; industrial and technological processes, and innovation management; corporate governance and human resource management; financial markets and corporate finance.

Beside providing solid foundations in the relevant disciplines, the Programme is qualified by its focus on methodologies for rigorous empirical and behavioural approaches to economic and managerial studies, ranging from more traditional techniques to the more recent developments in the experimental and computational fields.

*The doctoral programme:*

The duration of the programme is 3 years for a total amount of 180 credits.

The doctoral training is the following:

1<sup>st</sup> year: compulsory attendance of core and elective courses; preparation of the research activity

2<sup>nd</sup> year: research project

3<sup>rd</sup> year: research

The Doctoral Programme may offer some preparatory courses and 'crash courses' from September 2017. The attendance of the above mentioned courses will be checked up case by case through individual talks.

The Admission Committee may exempt the candidate from the requirement to attend all the first year courses.

Doctoral students are admitted to the 2<sup>nd</sup> year when they have completed the 1<sup>st</sup> year coursework and have accomplished the requirements fixed in the Regulations of the Doctoral Programme in Economics and Management here available <http://web.unitn.it/en/drss/16268/rules-and-regulations>.

A "Certificate of Advanced Studies in Economics and Management" is awarded upon successful completion of the 1<sup>st</sup> year.

During their 2<sup>nd</sup> and 3<sup>rd</sup> year doctoral students are requested to spend a period of research abroad.

Further information on the structure of the Programme and research abroad is available at <http://web.unitn.it/en/drss>.

*Selection Process:*

Selection process is based on candidates' titles, research project and an interview.

Applicants will be shortlisted according to the output of the title assessment as stated in art. 4 of the call.



The list of the candidates admitted to the interview will be published at:

[http://www.unitn.it/en/ateneo/1963/announcement-of-selection.](http://www.unitn.it/en/ateneo/1963/announcement-of-selection)

The chosen candidates will be listed using their application ID.

Candidates are therefore requested to take careful note of the application ID generated by the system once they have finished their online application.

The shortlisted candidates will be interviewed in English language in order to assess their competences, research skills and their motivation.

If no English certificate at least level C1 has been provided in the application, the candidate's English knowledge will be tested during the interview.

Applicants must present a valid identification document to be admitted to the interview.

Conditions for the off-site interview are ruled in art. 6 of this Call.

At the end of the selection procedure the Admission Committee will draw up the ranking of candidates based on the score obtained in the interview.

*Programme of the interview*

The interview will be focused on the basic knowledge of the topics of the Doctoral Programme and the research project, on the previous experiences qualifications of the candidates.

*Criteria of assessment*

The selection outcome is given from the evaluation of the interview.

The assessment of the titles has no relevance.

To be admitted in the overall ranking candidates shall score at least: **60/100**



## 2) PhD Programme in Development Economics and Local Systems – DELOS

(in co-operation with the [University of Florence](#))

**Places:** n. 8

**Scholarships:** n. 8

- funded by the University of Florence: n. 4

- funded by the University of Trento: n. 4

**Places not covered by scholarship:** n. 0

**Additional places (art. 8 of the Call):** n. 2

*The PhD Programme:*

The PhD Programme in Development Economics and Local Systems (DELoS) is a joint doctoral Programme between the University of Trento (lead partner for the 33<sup>rd</sup> cycle) and the University of Florence. Both universities agree jointly to award a single PhD degree ("*Dottore di Ricerca in Development Economics and Local Systems – DELoS*").

The PhD Programme aims to develop the following knowledge and skills:

- Research and training activities in applied economics both in academics and at firms level, systems of firms, public and private research centers, and international, national and non – governmental organizations
- Impact analysis of policies and evaluation/management of Programmes and projects

The PhD Programme is organized in two curricula:

- Development Economics
- Economics of Local Systems

Both curricula need a good knowledge of the economic and behavioural dynamics both in developed and developing economies.

The curricula aim to train doctoral students in the following fields:

<b>Development Economics</b>	<b>Economics of Local Systems</b>
<ul style="list-style-type: none"> <li>• Research and training activity in development both in academics and in public and private research centers;</li> <li>• Advice activity for international, national and non-governmental organizations;</li> <li>• Policy analysis or management/evaluation of programmes and projects in development cooperation, technical support or international aid;</li> <li>• Firms or SME's networks aiming to enhance a fair and sustainable development with activities involving investment and technology transfer.</li> </ul>	<ul style="list-style-type: none"> <li>• Research, training and advice activities in the field of the management of firms and local system, both in the academic or institutional area and in public or private research centers, firms and network of firms at national and international level</li> <li>• Activities in strategic and organizational analysis of programmes and projects in local development; activities in research and development, innovation and entrepreneurship policies;</li> <li>• Activities in management and evaluation of firms or SME's networks aimed to foster a sustainable and multicultural development through internationalization, investment and technology transfers</li> </ul>

*Research areas:*

<b>Development Economics</b>	<b>Economics of Local Systems</b>
<ul style="list-style-type: none"> <li>• Poverty and inequality</li> <li>• Globalization and emerging markets</li> <li>• International integration and market regulation</li> <li>• Migration, Labour markets and informality</li> <li>• Agriculture and Rural development</li> <li>• Urban growth</li> <li>• Natural resource management and sustainable development</li> <li>• Climate change, shocks and resilience</li> <li>• Household economics, fertility and gender</li> </ul>	<ul style="list-style-type: none"> <li>• Business economics and management</li> <li>• Organization studies</li> <li>• Urban Economics</li> <li>• Industrial Economics and Policy</li> <li>• Development local systems</li> <li>• Firms, sectors, local systems and inter-organizational network analysis</li> <li>• Creative clusters and innovation</li> <li>• Internationalization and global value chains</li> </ul>



distortions

In the application the candidate is required to choose the curriculum s/he opts for. Candidates competing for one of curriculum must submit a proposal whose subject matter is relevant to the research areas of the curriculum.

The doctoral training is the following:

**1<sup>st</sup> year:** training courses - mandatory and elective;

**2<sup>nd</sup> year:** advanced courses, seminars and preparation of the research proposal, research activities in Italy and/or abroad;

**3<sup>rd</sup> year:** research.

First year activities will be held in both universities: first semester in Trento and second semester in Florence.

Doctoral students are admitted to the 2<sup>nd</sup> year when they have completed the 1st year coursework and have accomplished the requirements fixed in the Regulations of the Doctoral Programme in Development Economics and Local Systems here available <http://web.unitn.it/en/drss/16268/rules-and-regulations>.

During their 2<sup>nd</sup> and 3<sup>rd</sup> year doctoral students are requested to spend a period of research in Italy or abroad.

Further information on the structure of the Programme and research abroad is available <http://web.unitn.it/en/drss>.

The Doctoral Programme may offer some preparatory courses and 'crash courses' from October 2017. The attendance of the above mentioned courses will be checked up case by case through individual talks.

Both the didactic and research activity will be in collaboration with foreign Universities as well as with international institutions like OECD, UNDP, etc.

*Selection process:*

Selection process is based on candidates' titles, research project and an interview.

Applicants will be shortlisted according to the output of the title assessment as stated in art. 4 of the call.

The list of the candidates admitted to the interview will be published at:

<http://www.unitn.it/en/ateneo/1963/announcement-of-selection>.

The chosen candidates will be listed using their application ID.

Candidates are therefore requested to take careful note of the application ID generated by the system once they have finished their online application.

The shortlisted candidates will be interviewed in English language in order to assess their competences, research skills and their motivation.

Off-site interviews are also available. Conditions for the off-site interview are ruled in art. 6 of this Call.

Candidates are required to enclose every useful document (English certificate at least level C1 and other foreign language, list of publications, other documents etc) as stated in art. 4 of the Call.

At the end of the selection procedure the Admission Committee will draw up the ranking of candidates based on the score obtained in the interview.

*Programme of the interview*

The interview will be focused on the basic knowledge of the topics of the Doctoral Programme and the research project, on the previous experiences and qualifications of the candidates in relation to the curriculum and research areas of the doctoral Programme.

*Final assessment criteria*

The selection outcome is given from the evaluation of the interview.

To be admitted in the overall ranking candidates shall score at least: **60/100**.



### 3) PhD programme in Sociology and Social Research

**Places:** n. 7

**Scholarships:** n. 7 (*funded by the University of Trento*)

**Places not covered by scholarship:** n. 0

**Additional places** (*art. 8 of the Call*): n. 0

*Scientific Areas:*

SPS/07 SOCIOLOGY

SPS/08 CULTURAL SOCIOLOGY

SPS/09 ECONOMIC AND LABOUR MARKET SOCIOLOGY

The PhD Programme in **Sociology and Social Research** is open to all topics of interest for Sociological research. Nonetheless, particular attention will be paid to research proposals fitting in one of the research areas highlighted in the description of the PhD programme, among them:

- study of social and demographic change;
- comparative sociology; welfare and social policies;
- social inequality studies and stratification research (class, education, cohort, gender);
- economic sociology, labour market and organizational studies;
- migration studies;
- political sociology (social movements, public opinion);
- communication and culture.

**(please refer to the webpage for details)**

*The Doctoral Programme:*

The duration of the Programme is **4 years** for a total amount of 180 credits.

The Doctoral Programme in Sociology aims at forming highly qualified researchers able to do both applied and fundamental research in Universities and scientific research centres or market research institutes.

In particular, the Programme aims to educate professionals that will be able to apply their knowledge in an interdisciplinary fashion, based on the education they acquire during this post-graduate Programme in the various areas covered by the Department of Sociology and Social Research.

To this aim, the training programme aims to enhance the study of the sociological theory.

Students are encouraged to confront themselves with theories, approaches and methodologies of all social sciences.

The main qualitative and quantitative research techniques as well as data analyses are explored.

The training programme is structured in two levels:

1° year: activities will be mainly dedicated to the coursework, to the preparation of papers and assignments as well of the research project.

2° and 3° year : seminars and research work.

Doctoral students are admitted to the 2nd year when they have completed the 1st year coursework and have accomplished the requirements fixed in the Regulations of the Doctoral programme in Sociology and Social Research here available <http://web.unitn.it/en/drss/16268/rules-and-regulations>.

In the Manifesto Studiorum a list of the courses and their content is described. Attendance is mandatory for all doctoral students.

The Doctoral Programme may offer some preparatory courses and 'crash courses' of specialization from October 2017. The attendance of the above mentioned courses will be checked up on case by case through individual talks.

During their 2nd and 3rd year doctoral students are requested to spend a period of research abroad.

Further information on the structure of the Programme and research abroad is available on the webpage:

<http://web.unitn.it/en/drss>

*Selection process:*

A shortlist will be compiled according to the outputs of two assessments:

- titles assessment and evaluation of the research project according to art. 4 of the call;



- multiple choice test.

The multiple choice test will assess the level of knowledge of the candidates on the methodology and the main techniques adopted by the contemporary social research.

The test will be based on Piergiorgio Corbetta *Metodologia e tecniche della ricerca sociale*, Bologna, Il Mulino (English edition: *Social Research: Theory, Methods and Techniques*, London, Sage).

After the titles assessment and the research project evaluation, the list of the shortlisted candidates will be posted at:

<http://www.unitn.it/en/ateneo/1963/announcement-of-selection>.

Once test results will be provided, the list of the candidates admitted to the interview will be posted at:

<http://www.unitn.it/en/ateneo/1963/announcement-of-selection>.

The chosen candidates will be listed using their application ID.

Candidates are therefore requested to take careful note of the application ID generated by the system once they have finished their online application.

Shortlisted candidates will be interviewed in English in order to assess their competences, research skills and their motivation.

If no English certificate at least level C1 has been provided in the application, candidate's English knowledge will be tested during the interview.

Applicants must present a valid identification document to be admitted to the interview.

Conditions for the multiple choice test and the off-site interview are ruled in art. 5 of this Call.

The Admission Committee compiles a ranking list according to the results of the interview.

*Programme of the interview*

The interview will assess the level of knowledge of the candidates on the main theoretical and methodological topics of Sociology; the interview will further check up on the research areas of interests of the candidates as presented in their project as well as their connections to the intellectual and professional profile of the candidates.

*Criteria of assessment*

The selection outcome is given from the evaluation of the interview. The assessment of the titles has no relevance.

To be admitted in the overall ranking candidates shall score at least: 60/100.



Declaration substituting **DEGREE CERTIFICATE<sup>13</sup>**

(Article 46 - letters l, m, n - D.P.R. 28 December 2000, No. 445)

The undersigned \_\_\_\_\_

Place of birth (*city+country*) \_\_\_\_\_ date of birth , \_\_\_\_\_

Official postal address (*street, number, zip code, city, country*) \_\_\_\_\_

Mob. \_\_\_\_\_ e – mail \_\_\_\_\_

aware of the penal sanctions pursuant to Article 76 of the Italian Presidential Decree No. 445 of 28.12.2000 for falsifying documents and making mendacious declarations

**DECLARES**

**A) TO HAVE GRADUATED** (click the corresponding box):

- Type of degree  Master's degree
- Laurea specialistica/magistrale
- Italian University degree of the previous regulations in force
- Other (specify) \_\_\_\_\_

Degree title: \_\_\_\_\_

on \_\_\_\_/\_\_\_\_/\_\_\_\_ University of<sup>14</sup> \_\_\_\_\_

Country \_\_\_\_\_

AND TO HAVE PASSED THE FOLLOWING EXAMS (fill out the following section C, **obligatory in either case A) or B)**

**Alternately:**

**B) TO HAVE NOT YET GRADUATED** and to be aware that admission to the Doctorate is conditional upon submission of the degree certificate by the date cited in the announcement.

<sup>13</sup> (\*) **To be noted:**

- non-European students can provide self-declarations only concerning facts and information which can be verified by an Italian public administration and only if they are in possession of a valid residence permit, to be attached to the declaration;
- the self-declaration shall provide all the information required, in particular the admission requirements and those related to the mark, date and place of obtainment of the degree and/or English certificate;
- the self-declaration shall be duly signed and dated.

<sup>14</sup> Graduates of the University of Trento must only declare the date of awarding of the title; other information will be collected automatically.



Graduating in: \_\_\_\_\_

University of: \_\_\_\_\_ Country: \_\_\_\_\_

Expected graduation date: \_\_\_\_\_

AND TO HAVE PASSED THE FOLLOWING EXAMS (fill out the following section C, obligatory in either case A) or B)

**SECTION C: List of exams taken** (marks and dates mandatory):

Course Title	Mark/Out of	Number of credits	Date

Date and place, \_\_\_\_\_

Signature of the declarant  
(full and readable)

This declaration is exempt from stamp duty, pursuant to Article 37 of the Italian Presidential Decree No. 445 of 28.12.2000.